LEAD CAPTURE

This Sales Tool can.....

Manage Trade Show & Event Leads

Scan Badge's & Business Cards

Be used for Sales Support

Be an Interactive Kiosk

Process Orders



OVERVIEW

Turn your iPad into an interactive sales kiosk with functions including lead management, surveys, contests & drawings.

Display your electronic documents, pictures, videos & product information for potential customers.

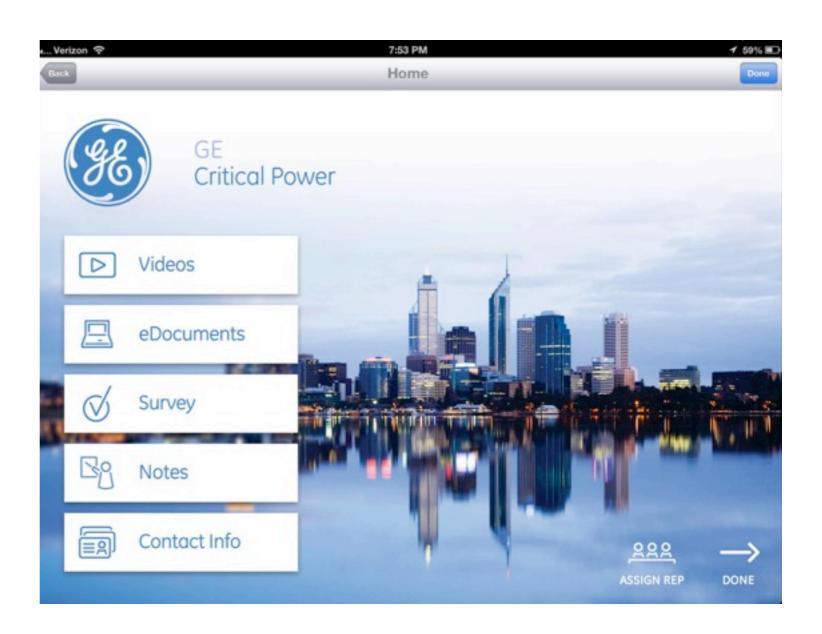
Scan badges/business cards
Works on & offline
Data feeds to CRM
Full range of metrics & reporting





MAKE IT YOURS...

Customise the interface to reflect your brand

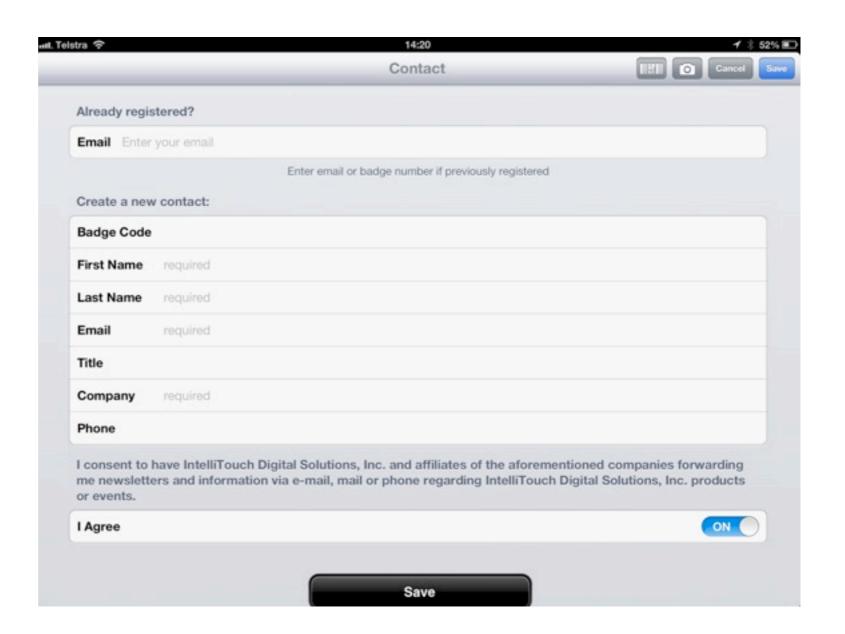


EASY TO ENTER

Scan visitor badges

Scan business cards

Enter data manually

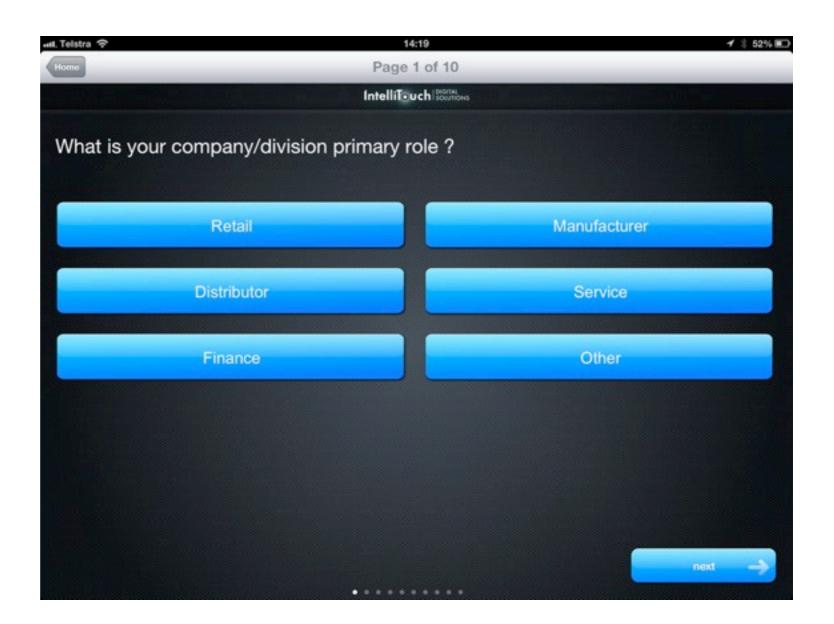


SURVEY

Personalise survey questions to help you qualify leads

Branching survey, changes according to the responses to questions.

The survey can also rate visitors to make it easy to follow up "hot" leads



SEND E-LITERATURE

Here you can view items or send information to the visitor



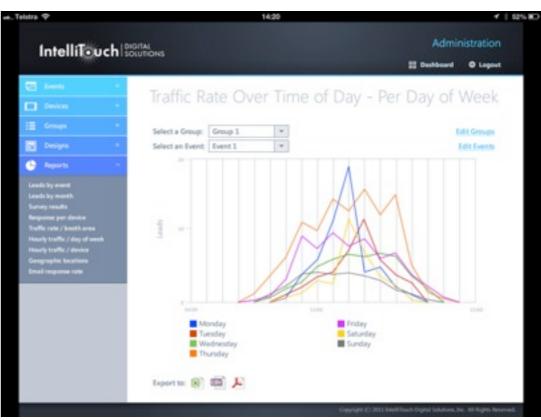
METRICS

Track number of leads generated at shows & by which sales rep

See what documents are sent & how many times they are opened by the client

Track statistics to learn which products & events are working

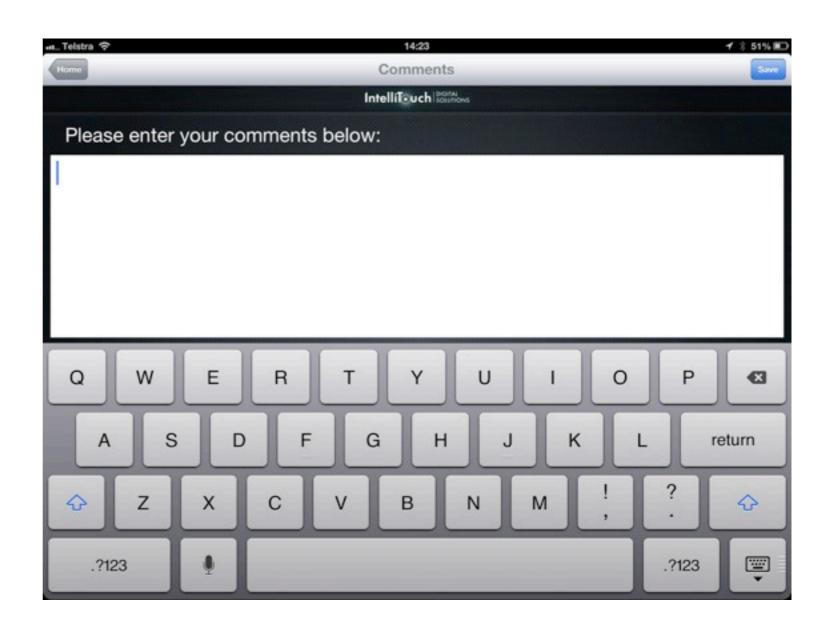




The Exhibit Company

COMMENTS

Leave yourself reminders of conversations or action points



LINKTO YOUR DATABASE

Feed data directly to your CRM

Monitor sales performance







HOW TO BUY

If you would like more information please contact me
I will be in touch within 24 hours

Chris Lamb

Director

The Exhibit Company

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w www.theexhibitcompany.com.au CLICK HERE - intro video

